

2016 Business Plan and Budget Review

May 27, 2015

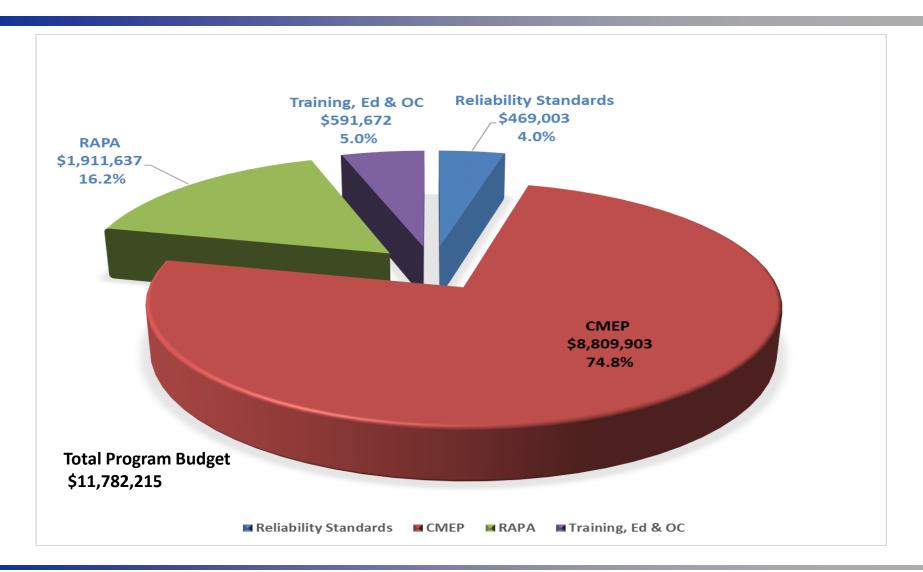
2015 – 2016 Personnel Comparison

| Total FTEs by Program Area | Budget 2015 | Direct FTEs 2016 Budget | Shared FTEs 2016 Budget | Total FTEs 2016 Budget | Change from 2015 Budget |
|--|----------------|-------------------------------|-------------------------------|------------------------------|-------------------------------|
| STA | TUTORY | | | | |
| Out and the seal Burney and | | | | | |
| Operational Programs Reliability Standards | 2.25 | 1.75 | | 1.75 | (0.50) |
| Compliance and Organization Registration and Certification | 33.50 | 35.75 | _ | 35.75 | 2.25 |
| Training and Education | 2.25 | 2.25 | _ | 2.25 | - |
| Reliability Assessment and Performance Analysis | 6.50 | 6.50 | _ | 6.50 | _ |
| Situation Awareness and Infrastructure Security | - | - | - | - | - |
| Total FTEs Operational Programs | 44.50 | 46.25 | - | 46.25 | 1.75 |
| Administrative Programs | | | | | |
| Technical Committees and Member Forums | - | | - | - | - |
| General & Administrative | 2.00 | 3.00 | - | 3.00 | 1.00 |
| Legal and Regulatory | 4.50 | 2.75 | - | 2.75 | (1.75) |
| Information Technology | 4.00 | 5.00 | - | 5.00 | 1.00 |
| Human Resources | 1.00 | - | - | - | (1.00) |
| Finance and Accounting | 4.00 | 3.00 | - | 3.00 | (1.00) |
| Total FTEs Administrative Programs | 15.50 | 13.75 | - | 13.75 | (1.75) |
| Total FTEs | 60.00 | 60.00 | - | 60.00 | - |

A shared FTE is defined as an employee who performs both Statutory and Non-Statutory functions.

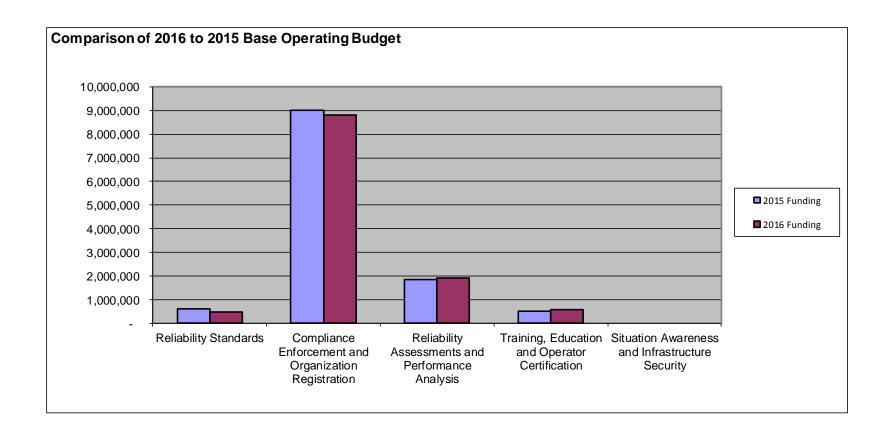


2016 Summary by Statutory Program





2015 – 2016 Program Comparison





2016 Key Assumptions

- The number of FTEs is remaining constant for 2016.
- The average available salary adjustment is 4%.
- Vacancy assumption is 2%.
- Health benefits is projected to increase 12%.
- Costs for potential contested case have been removed from professional services.
- Additional conference room space has been leased.



Texas RE 2016 Budget Overview

- NERC Assessments are decreasing 8.5%.
- Revenue other than assessments is decreasing 44.7%:

Fines and Penalties 41.1%

Membership and Dues 100.0%

Interest 93.4%

- Staffing remains constant with 60 Statutory & 5 Non-Statutory employees.
- Maintain \$2,000,000 cash reserve pursuant to Board-approved policy.
- Overall Statutory budget expense is decreasing 1.7%.



2016 Budget Overview

- Total Statutory Expense Budget for 2016 is decreasing 1.7% from the 2015 budget.
- Personnel expenses are increasing 3.2%. This increase assumes anticipated annual merit increases of 4% and personnel vacancy of 2%. Employee benefits also include training and professional development and a 12% Insurance increase (based on current information).
- Meeting expense is increasing 15.1% due to more on-site meetings anticipated with new conference room space.
- Travel expenses are decreasing 18.4% primarily due to cost saving efforts.
- The Consultants and Contract category is decreasing 18.8% due to work previously assumed to be completed by consultants being performed by in-house personnel.
- Rent cost is increasing 14.6% due to additional conference room space.
- Professional Services costs are decreasing 52.1% due to the elimination of the contingency for the anticipated costs of outside legal counsel for one contested Enforcement case.
- Depreciation is decreasing 25.2% to reflect fully depreciated assets.
- Penalty money received between July 1, 2014 to June 30, 2015 will offset 2016 assessments.



2015 – 2016 Budget Comparison

| Funding | | | 2015 | | 2016 | | Variance | % Variance |
|---------------------|----------------------------|----|-------------|----|------------|----|-------------|------------|
| runung | NERC Assessments | \$ | 10,500,446 | \$ | 9,612,448 | \$ | (887,998) | -8.5% |
| | Penalty Sanctions | · | 483,500 | · | 285,000 | • | (198,500) | -41.1% |
| | Membership Dues & Interest | | 33,545 | | 1,000 | | (32,545) | -97.0% |
| Total Fundir | • | \$ | 11,017,491 | \$ | 9,898,448 | \$ | (1,119,043) | -10.2% |
| Expenses | | | | | | | | |
| | Personnel Expenses | \$ | 9,002,199 | \$ | 9,290,238 | \$ | 288,038 | 3.2% |
| | Meetings | | 57,366 | | 50,350 | \$ | (7,016) | -12.2% |
| | Travel | | 451,108 | | 378,115 | | (72,993) | -16.2% |
| | Consultants & Contracts | | 288,070 | | 342,148 | | 54,078 | 18.8% |
| | Rent & Improvements | | 427,080 | | 489,557 | | 62,477 | 14.6% |
| | Office Costs | | 636,958 | | 672,307 | | 35,349 | 5.5% |
| | Professional Services | | 1,077,240 | | 515,500 | | (561,740) | -52.1% |
| | Depreciation | | 212,740 | | 159,033 | | (53,707) | -25.2% |
| Total Expen | ses | \$ | 12,152,761 | \$ | 11,897,248 | \$ | (255,514) | -2.1% |
| Change in A | ssets | \$ | (1,135,270) | \$ | (879,757) | \$ | (863,530) | 76.1% |
| Increase (De | ecrease) in Fixed Assets | | (169,060) | | (115,033) | | (54,027) | |
| Total Budge | t | \$ | 11,983,701 | \$ | 11,782,215 | \$ | (201,487) | -1.7% |
| Change in W | Vorking Capital | \$ | (966,210) | \$ | (764,724) | \$ | (917,557) | |



2016 Objectives

- Participation in the development of NERC Reliability Standards, or modifications, and facilitation of developing needed regional variances through Texas RE's Standards Development Process.
- Risk based registration of responsible entities with NERC and, as needed, certification of such entities within the ERCOT Interconnection.
- Risk based monitoring and enforcement of compliance with approved Standards and regional standards, in accordance with the NERC ROP, in the ERCOT Interconnection.
- Analysis and assessment of system events and disturbances.
- Assessment of the present and future reliability, adequacy, and security
 of the BPS.
- Promotion of effective training and education of personnel, and assistance in the certification of personnel in various areas of expertise.
- Promotion of situation awareness and the protection of critical infrastructure.



Working Capital

- The purpose of the Working Capital and Operating Reserve policy for Texas RE is to ensure the stability of the ongoing operations of the organization.
- The Working Capital and Operating Reserve is intended to provide funds for situations such as a sudden unanticipated increase in expenses, onetime unbudgeted expenses, uninsured losses, or contested Enforcement matters.
- Texas RE will maintain an Operating Reserve of \$2,000,000.
- Excess monies greater than the operating reserve will be applied in the calculation to reduce assessments for the following budget year.
- Not a part of our Working Capital policy, but Texas RE maintains a \$500,000 Line of Credit with Chase Bank for emergency use only.

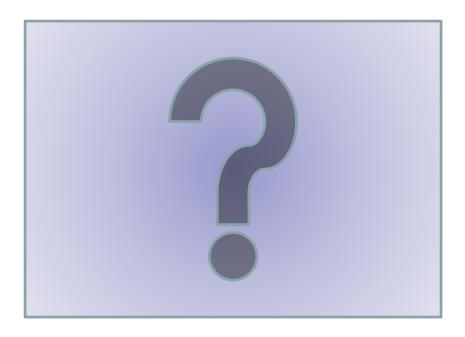


2017 and 2018 Projections

- 4% cost escalation applied to all expense categories.
- No significant changes in personnel.
- No significant cost changes in any program areas.
- Penalty and budget over/under runs impact assessments; otherwise, assessments will equal budget.



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